



Dan Kaiser

Controller

ABOUT DAN

Dan is an accomplished senior-level financial executive with extensive leadership and hands-on experience in the operational aspects of large-scale, multimillion-dollar distribution enterprises. He has served as a controller, data processing director, de facto human resource director, chief operating officer, chief financial officer, and partner for various private industry wholesale distribution, retail and manufacturing businesses in many industries. Additionally, Dan has provided similarly high-level leadership services for Kaiser Consulting clients, including a nonprofit organization fulfilling its mission of distributing donated medical supplies to other countries.

Known as a strategic thinker who works effectively under pressure, Dan capably undertakes multiple projects simultaneously while effortlessly shifting priorities. Combining excellent communication skills with a commitment to the ongoing development of others, Dan has a proven track record of forming and training large teams of professionals while leading significant and complex operational, accounting, and finance projects to successful completion.

Dan's expertise includes mergers, acquisitions, and reorganizations; establishing company-wide financial systems, including related policies, procedures, and internal controls; maintaining banking and insurance relationships; contract negotiations, due diligence, debt and expense reductions, and process improvements. He is proficient in financial reporting, planning and analysis, consolidation accounting, budgeting, variance analysis, cash flow, inventory management, and many human resource functions.

Currently focusing on his role as controller at Kaiser Consulting, Dan oversees the firm's accounting and finance functions. Working closely with other areas of operations and members of management, he helps ensure the firm's internal processes run efficiently and effectively while acting as a primary liaison with external stakeholders, including accountants and auditors, investors and shareholders, and regulatory agencies.

INDUSTRY EXPERIENCE

Bankruptcy, Construction, Distribution, Employee Benefit Plans, Manufacturing, Mergers & Acquisitions, Nonprofit, Private Equity, Retail, Start-up Companies, Wholesale

EDUCATION

- The Ohio State University, Bachelor of Science, Accounting, *cum laude* and Pace Setter Award recipient